



JOHN SMITH

GLOBAL PROCUREMENT, LOGISTICS AND SUPPLY CHAIN

PROFESSIONAL SUMMARY

A **Logistics And Supply Chain Professional** with a career history of sourcing, procuring, and transporting critical resources to business sites across the globe. Able to build professional relationships with vendors, suppliers, transportation leaders, and front-line workers while negotiating pricing, formulating resolutions to emerging issues in a 24/7 environment, and fostering global synergy.

KEY STRENGTHS

Logistics | Supply Chain | Procurement | Ocean/Air/Ground Transportation
Forecasting | Inventory Management | Shipping | Receiving | Resource Planning
Vendor/Supplier Management | Negotiation | Cost Control | Customs Compliance
Imports | Exports | Declarations | Logistics | Project Management | Freight Forwarding

PROFESSIONAL EXPERIENCE

LOGISTICS, PROCUREMENT, AND SUPPLY CHAIN MANAGER

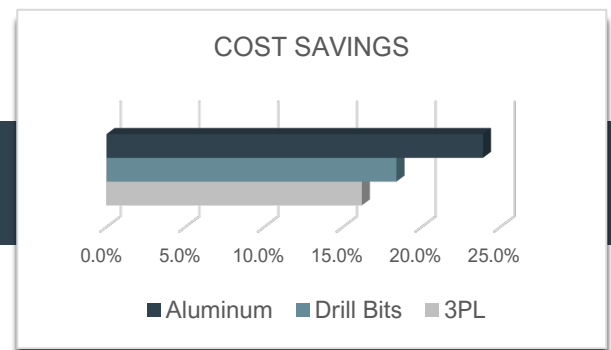
1/2017 – Present

COMPANY NAME

Maximized the ROI of company resources while steering multi-year supply chain, transportation, and logistics strategies, leading improvement projects throughout their lifecycles, analyzing business impacts/cost of change, and providing oversight to transportation initiatives.

- **Captured a 19.5% Average Savings in Multiple Categories** throughout the matrixed environment.

- ↳ 23.9% in Aluminum Raw Materials.
- ↳ 18.4% Savings in Drill Bits.
- ↳ 16.1% Savings in Third-Party Logistics (3PL) Expenses.



- **Investigated and Resolved \$198.5K of Damaged Products/Shipments** in the favor of the organization, ultimately improving bottom-line profits.
- **Inaugurated the Use of Scorecard and Benchmark Tracking Tools** to rapidly identify supply chain management (SCM) roadblocks/setbacks and institute corrective action plans.
- **Realigned the Logistics and Supply Chain Delivery System** to minimize rework and rapidly provide project site locations across the globe with critical and necessary materials.
- **Built and Led a Cross-Functional Team** while providing servant leadership. Delegated roles/responsibilities, assessed performance, communicated feedback, and recognized/rewarded achievement to inspire ongoing success.
- **Created and Administered Multimillion-Dollar Budgets** and created financial reports for the logistics, supply chain, and procurement departments.
- **Secured Inbound and Outbound Logistics Services, Warehousing Operations, and Brokerage Solutions** while protecting organizational interests. Sourced quality vendors/suppliers, managed the RFP/bid process, negotiated contract terms and pricing, awarded bids, assessed vendor performance and contract compliance, and consolidated solutions to capitalize on cost savings opportunities.
- **Proactively Cultivated Intelligence** on current pricing, availability, and forecasts to craft sourcing, logistics, and transportation plans.

